

FOR IMMEDIATE RELEASE

**"Sell stocks." Says *Cyclical Investing* author David L. Smith
*Dow falls below technical support at 11,326. Last of "top ten signs of a bull market peak" falls into place***

January 4, 2000 -- In an e-mail bulletin to subscribers, *Cyclical Investing* author David L. Smith advised his subscribers to "sell stocks as a prudent step to preserve capital." Citing the Dow's 139 point loss yesterday, to close at 11,357, followed by continuing erosion today carrying the Dow below the technically significant 11,326 level, Smith was unequivocal in his recommendation to sell.

In his December 31, 1999 issue of *Cyclical Investing*, with the Dow at 11,497, Smith had urged his subscribers to exit the market if it fell below technical support at 11,326. The bulletin of January 4, 2000 was, in effect, a reminder. The technical breakdown was the final of his "Top Ten Signs of a Bull Market Peak" to fall into place.

The other nine are:

10. High stock market volatility
9. High margin debt
8. Mergers and IPO frenzy
7. "New chips" outperform "blue chips"
6. Greed rampant, overvaluation ignored
5. "Newbies" entering the market in droves
4. Steep, parabolic surge in stocks after a long climb
3. Thriving economy and optimistic expectations
2. "This time it's different" rationalization