



DAVID L. SMITH

SPEAKER INTRODUCTION

(1 ½ minute)

It is my pleasure to introduce our speaker, Economist, Futurist and Market Strategist, David L. Smith, who will speak to us about (presentation title) _____

David is qualified to speak on this topic because

- As a lecturer and author of the *Cyclical Investing Newsletter* for the past 22 years he has achieved an uncanny record of accurate predictions including advising his subscribers to exit the stock market in January 4, 2000 thereby avoiding three years of declining stock prices, before recommending re-entering the market in late April 2003 until January 2004
- He received degrees with honors from Dartmouth in economics and Stanford in finance
- His 35-year career in the investment arena includes securities analysis, mergers and acquisitions, financial planning, and securities underwriting as president and CEO of an NASD-member firm.

The three main benefits of this session are:

- Gaining a deeper understanding of the current economic, financial and energy conditions and outlook
- Avoiding surprises by anticipating crises and their inherent opportunities
- Developing strategies devised to avoid loss and capture profits

David is widely quoted in the press, including *Money Magazine*, *Financial Planning Magazine*, *The Wall Street Journal Online*, *Financial Times of London's The Banker*, CNBC, and PBS and numerous local television and radio stations.

Please extend a warm welcome to the author of *Cyclical Investing*, and *The Cassandra Chronicles*, David L. Smith